

Align Your Staff for Success

HELPING TEAMS THRIVE

TASK FOCUSED

VS.

RELATIONSHIP FOCUSED

GIVE FREEDOM

VS.

HOLD RESPONSIBLE

BE DIRECT & TRUTHFUL

VS.

BE CARING & TACTFUL

TABLE DISCUSSION

- What strengths does your style bring to the team?
- If you overdo your *style*, what negative results might you experience?



LEVEL ONE QUESTIONS

General Traits - occupation, hometown, family status

- What was the highlight of your day?
- Working on anything exciting these days?
- Have any fun plans coming up this weekend/vacation/holiday?
- **BONUS**: How's (hobby/family member/project)? (you need to remember a moment that lit them up in the past)

LEVEL TWO QUESTIONS

Personal Concerns - goals, worries, values, motivations, personality

- What's your biggest goal right now?
- Are you learning anything right now?
- What's been weighing on your heart and mind? And can I help you with anything?

LEVEL THREE QUESTIONS

Self-Narrative- the story we tell ourselves about ourselves

- How do you feel misunderstood?
- What's something that most people don't know about you?
- What forces shaped your personality and made you who you are?
- Who's your hero?
- What's the proudest moment of your life?



1 Psychological Safety

Team members feel safe to take risks and be vulnerable in front of each other.

2 Dependability

Team members get things done on time and meet Google's high bar for excellence.

3 Structure & Clarity

Team members have clear roles, plans, and goals.

Meaning

Work is personally important to team members.

Impact
Team members think their work matters and creates change.

- 1. Does our team have the level of **psychological safety** and **trust** needed for success? How could we focus on **relationships** to improve in this area?
- 2. Is our team focused enough on task accomplishment and full engagement? How could we use the Gallup 5 Key Questions to improve in this area?

GALLUP ENGAGEMENT

5 Key Questions

- 1. Do I know what is expected of me?
- 2. Do I have the materials and equipment required for success?
- 3. Do I have the opportunity to leverage my strengths?
- 4. Are my co-workers committed to doing high-quality work?
- 5. Can I constantly assess if I/we are winning or losing?

- 1. Recently, what quadrant(s) have you been spending the most time in? Use an example to explain.
- 2. What are ways to spend more time in quadrant #4?



- 1. Looking at the list of "Clarity of Team Expectations", which one(s) do you feel your team needs more clarity around?
- 2. How effective is your team at holding one another responsible?

CLARITY OF TEAM EXPECTATIONS:

- 1. Punctuality (ex. around workday, breaks, etc.)
- 2. Meeting attendance (ex. call in if missing, leaving early, etc.)
- 3. Work behaviours (ex. breaks, cellphones, etc.)
- 4. Communication Norms: when to text, email, and/or call, and response time expectation.
- 5. Availability of team members during non work hours.



Adapted from Patrick Lencioni

- 1. What quadrant do you spend the most time in?
- 2. What would it take for you (and/or your team) to spend more time in quadrant 4?

